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## Consolidated Financial Statements of the Hera Group

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## 2.01 Financial statement formats

### 2.01.01 Income statement

mn€	notes	2017	2016 as adjusted
Revenues	1	5,612.1	5,131.3
Other operating revenues	2	524.8	430.2
Use of raw materials and consumables	3	(2,606.8)	(2,176.8)
Service costs	4	(1,952.3)	(1,896.7)
Personnel costs	5	(551.6)	(524.1)
Other operating costs	6	(84.6)	(75.0)
Capitalized costs	7	43.0	27.8
Amortisation, depreciation and provisions	8	(523.7)	(459.6)
<b>Operating profit</b>		<b>460.9</b>	<b>457.1</b>
Share of profits (losses) pertaining to joint ventures and associated companies	9	14.7	13.8
Financial income	10.	105.0	80.1
Financial expenses	10.	(221.2)	(211.3)
<b>Financial management</b>		<b>(101.5)</b>	<b>(117.4)</b>
<b>Pre –tax profit</b>		<b>359.4</b>	<b>339.7</b>
Taxes	11	(92.6)	(119.3)
<b>Net profit for the period</b>		<b>266.8</b>	<b>220.4</b>
<b>Attributable to:</b>			
Shareholders of the parent company		251.4	207.3
Minority shareholders		15.4	13.1
<b>Earnings per share</b>	<b>12</b>		
<b>basic</b>		<b>0.171</b>	<b>0.141</b>
<b>diluted</b>		<b>0.171</b>	<b>0.141</b>

Pursuant to Consob Resolution no. 15519 of 27 July 2006, the effects of relationships with related parties are accounted for in the appropriate income statement in paragraph 2.04.01 of this consolidated financial statement.